



# ST. FRANCIS XAVIER UNIVERSITY



## **Annual Financial Report & Audited Financial Statements**

**For the Year Ended March 31, 2019**

**The Annual Report includes the following:**

StFX Quick Facts..... Page 3  
Financial Highlights.....Page 4  
Financial Results verses Budget.....Page 7  
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*Appendix A* – Audited Financial Statements as of March 31, 2019

*Appendix B* – Internal Financial Statements as of March 31, 2019

## 1. ST. FRANCIS XAVIER UNIVERSITY QUICK FACTS REPORT

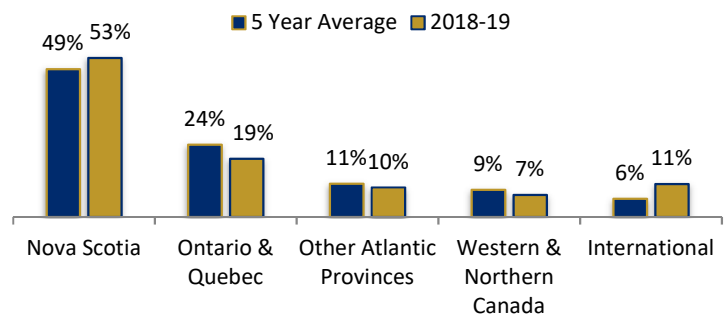
St. Francis Xavier University offers what so many of Canada's top students are seeking: a high quality education focused principally on the undergraduate in a vibrant residential setting. Recognized as a premier undergraduate school in Canada, StFX is meeting the needs of today's students through outstanding teaching, exceptional hands-on research experiences, and unique opportunities to contribute to communities at home and abroad.

### 2018-19 StFX Enrolment

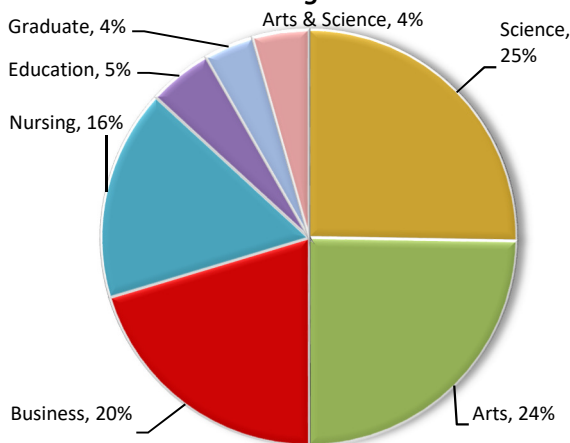
	Full-time	Part-time
Undergraduate	3,770	624
Graduate	50	426
Other Programs	41	436
<b>Total</b>	<b>3,861</b>	<b>1,486</b>

StFX Students from over 60 countries were represented on campus during 2018-19.

### Student's Enrolling From



### 2018-19 FTE Program Enrollment



### The StFX Student Community

Residence Capacity	1,743
Rooms Occupied by First Time Residents	50%
Rooms Occupied by Returning Residents	46%
Rooms Vacant	4%

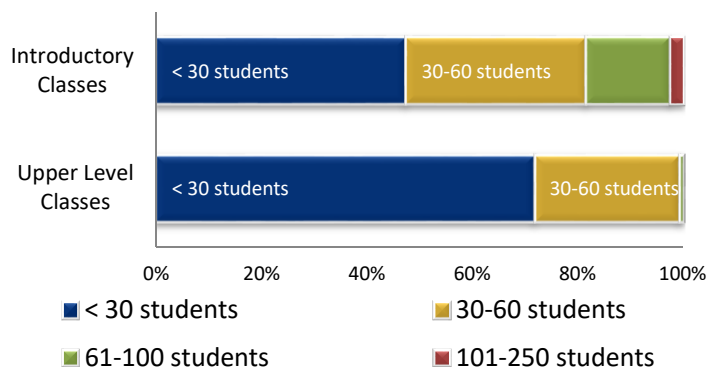
Proportion of Full-Time Undergraduate Students living in Residence is 45%

The University employed 1,334 students in 2018 with average compensation of \$2,850

### StFX Full-Time Employees in 2018-19

Academic Faculty & Librarians	291
Finance and Operations	207
Academic Staff	133
Student Services	49
Coady International Institute Advancement	40
	28
<b>Total Full time staff</b>	<b>748</b>

### Average Class Sizes at StFX



## 2. FINANCIAL HIGHLIGHTS – FINANCIAL STATEMENTS MARCH 31, 2019

### STATEMENT OF FINANCIAL POSITION

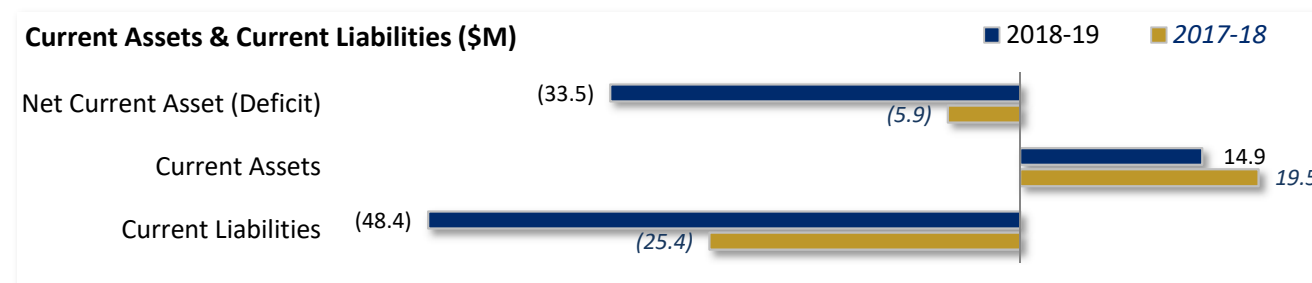
#### Historical Context

The University's balance sheet highlights strong endowment fund investments and net capital assets. The endowment fund continues to rank highly among university peer groups on a per student basis, providing income for student scholarships and bursaries. The University continues to invest in reviving its historic campus through both recent and ongoing infrastructure improvements to academic and residence facilities.

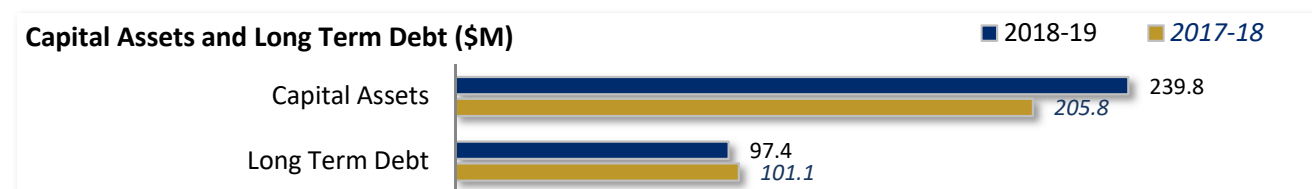
#### Analysis of Change in Financial Position Highlights from Prior Year



Total net assets increased by \$2.8 million in 2018-19. This was largely due to the \$6.6 million net increase to bequests and donations in the Endowment fund. This was partially offset by the \$5.1 million operating deficit.



The net current asset deficit increased by \$27.6 million in 2018-19. The timing of capital construction costs and the receipt of associated project funding often results in the short term use of working capital. The 2018-19 increase is mainly from capital construction of the Xaverian Commons (\$19.8 million) and the Amelia Saputo Centre (\$2.8 million) along with offsetting funding of prior year acquisitions. The remaining difference can be primarily explained by the net decrease to Extension deferred revenue of \$2.2 million.



Capital assets increased in 2018-19 while long term debt decreased. Multiple investments in capital assets occurred during the year resulting in an increase of \$33.9 million net of amortization. Notable additions include \$21.7 million in Mulrone Hall construction costs, \$13.1 million in Nicholson Tower Renovations, \$6.1 million for the Oland Stadium Bleachers and therapy space, and \$610 thousand for the varsity change rooms in the Amelia Saputo Centre. Overall long-term debt decreased by \$3.7 million in 2018-19.

## STATEMENT OF OPERATIONS – MARCH 31, 2019

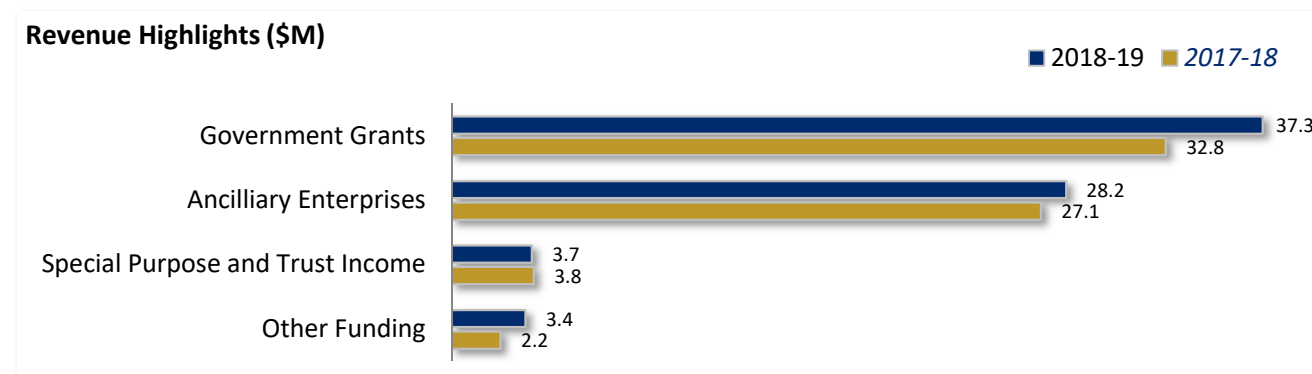
### Historical Context

The University has been operating since 1853, and it is committed to overcoming challenges through strong management and innovative approaches to be sustainable. Cumulative deficits from the late 1990's were eliminated in 2008 as provincial funding increased and strong enrolment eased financial constraints. Significant challenges returned starting in 2011 amidst caps on tuition, a string of consecutive provincial funding cuts, followed by more predictable but modest 1% increases to funding in each of the past four years. In 2018-19 the province of Nova Scotia announced a \$3.95 million increase to the University's annual operating grant beginning in 2018-19.

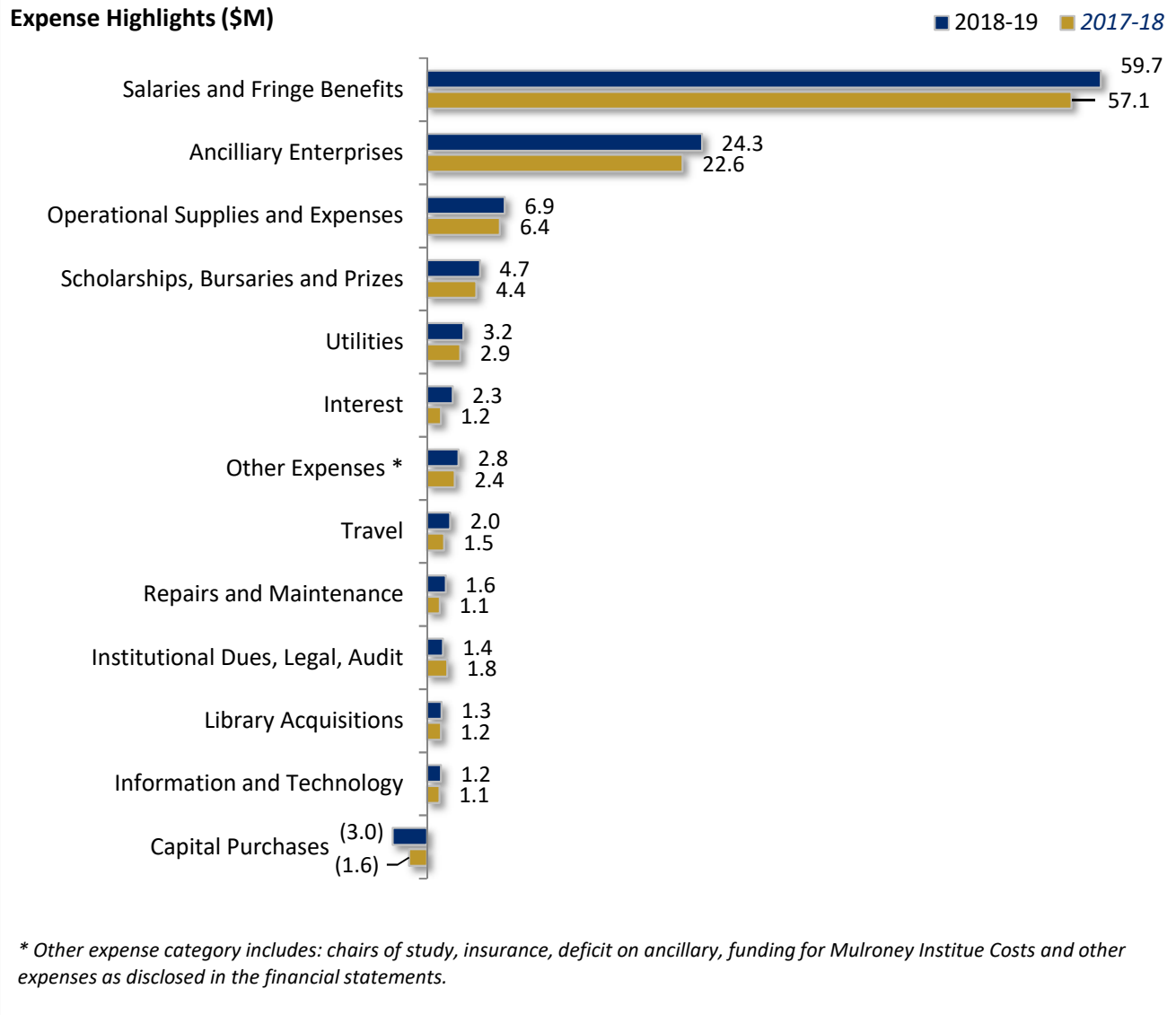
### Analysis of Change in Operations Highlights from Prior Year



The 2018-19 fiscal year resulted in a consolidated deficit for operations and ancillary of \$5.1 million, increasing by \$2.9 million compared to the consolidated deficit of \$2.1 million the previous year. The University absorbed a \$5.5 million dollar loss in 2018-19 for the Coady International Institute. Excluding Coady and Extension, the University's operating surplus is \$438 thousand, largely due to the operating grant increases described above.



Total revenue increased by \$9.5 million in 2018-19. The increase is largely due to the \$2.8 million increase in student fees, and a \$4.5 million increase to government grants. The University's annual operating grant was increased by \$3.95 million. This investment by the Government of Nova Scotia recognizes the contribution from the University's ongoing commitment to higher education. Ancillary Enterprises saw an increase in revenue of \$1.2 million, \$800 thousand is attributable to hosting the Special Olympics and \$500 thousand is due to an increase in residence and food service revenue.



Total expenditures increased \$6.1 million to \$108.4 million in 2018-19. The increase was mainly due to \$2.6 million increase in salaries & fringe, \$1.04 million for interest, \$548 thousand increase to travel, \$523 thousand for repairs and maintenance, and \$438 thousand increase to operational supplies. The expenses were offset by an additional \$1.4 million in capital purchases removed from expenditures for accounting presentation. Ancillary expenses increased \$1.7 million to \$24 million in 2018-19. The increase is primarily a result of the increases to facilities management costs of \$830 thousand, repairs and maintenance of \$500 thousand and offset by the interest savings on refinanced loans.

Not included in the table above are the net losses from the Coady International Institute and Extension Department in the amount of \$5.5 million. This was presented separately in the statement of operations. The \$5.5 million loss in 2018-19 is attributable to the cumulative funding shortfall associated with the conclusion of key operating programs within the Coady International Institute.



## **FINANCIAL RESULTS VERSES BUDGET – YEAR END MARCH 31, 2019**

The following discussion and analysis provides a summary of StFX’s unaudited operating results for the year ended March 31, 2019 compared to the budget targets set.

The University’s Internal Financial Statements (Appendix B) that are used for budgeting purposes report a different bottom line operating surplus (deficit) than the Audited Financial Statements (Appendix A) due to differences in the treatment of capital expenditures and the deficit recorded for Coady and Extension. The two sets of statements are reconciled as follows:

Fund Surplus - Audited Financial Statements	(5,120,924)
Plus: Capital fund deficit	8,852
Plus: Coady deficit	5,484,929
Plus: Extension deficit	65,757
Total Operating Surplus	438,614

### **Overview of 2018-2019 financial results**

The 2018-19 fiscal year resulted in a consolidated surplus of \$439K compared to a budgeted deficit of (\$3.2 million) which is a positive variance of \$3.6 million. The net result for core operations is a surplus of \$1.0 million, a positive budget variance of \$3.7 million. The net result for Ancillary Services is a deficit of (\$567K), a negative budget variance of (\$110K).

### **Revenue**

Total Operating Revenue at \$86.89 million exceeded budget by \$6.17 million or 7.6%. Included in the total is an additional \$3.95 million operating grant from the Province of Nova Scotia. Student fees came in \$1 million over budget due to higher Part time, Summer School and Intersession.

The \$957K positive budget variance for endowment & other revenue is due to higher funding for specific purposes:

- \$107K above budget in scholarship endowment revenue which partially offsets the increase in expense.
- Special purpose endowments above budget by \$265K - \$171K endowment revenue to support Academic Chairs, \$93K to support the Mulronev Institute and Schwartz programming (corresponding higher costs under Academic)
- Endowment funding to support fundraising initiatives (\$61K higher revenue offset by additional costs under Advancement)
- Other revenue includes funding of \$424K to support recruitment efforts for the Schwartz School of Business. This is offset by additional costs under Advancement.

## **Expenses**

Operating Expenses totalled \$85.9 million compared to a budget of \$83.4 million, a negative budget variance of \$2.4 million or 2.9%.

Key expenditure variances include:

- \$520K over in Academic expenses – additional costs for Academic Chairs, Mulroney Institute and Schwartz programming which are offset by additional revenue. Also additional costs incurred in Recruitment to support international student recruitment efforts.
- \$834K over in Student Services - \$570K more in scholarships due to more students retaining their entrance scholarships beyond first year. Some of the cost is offset by endowment revenue; \$141K in Athletic operating costs due to salary increases, travel and equipment; \$167K in Athletic playoffs due to more teams earning a spot in U-Sport playoffs.
- Negative expense variance for Advancement (\$313K) related to marketing costs for the Schwartz School of Business. This is offset by additional revenue sources.
- \$664K over budget for Facilities Management - \$1M overage is in repairs and maintenance costs. The \$600K annual budget allocation for Repairs & Maintenance is too low given the age and amount of the University's infrastructure. Actual costs for the past two years have been in the \$1 million range. Savings from Building and Cleaning Departments of \$450K partly offset the cost pressures.
- Negative expense variance for IT (\$144K) – savings from departments partially offset the \$367K overage in Tech Projects (Banner upgrade, security).
- Administration and General costs were \$243K over budget as a result of:
  - \$182K for Institutional Dues/Legal/Audit primarily driven by \$113K in legal costs and \$75K in pension consulting costs.
  - \$28K for Risk Management due to the addition of an Occupational Health and Safety Officer.
  - \$28K for the President's Office due to the travel related to fundraising and recruitment.

## **Ancillary Operations**

Ancillary operations underperformed compared to budget by \$110K.

- Occupancy was down slightly resulting in \$278K lower sales for room and board.
- Campus store sales were under budget by \$359K mainly due to lower than expected sales of new texts (\$210K) and lower X-Ring Store sales (94K).
- Sales shortfalls were offset by better than expected sales in Fitness and Recreation (\$110K) and Conference Services (140K).
- Expenditures were \$276K lower than budget which offset part of the revenue shortfall. The savings were mainly due to \$225K less expense in the Campus Store and a \$270K lower allocation of Facilities Management costs netted against an overage in residence expense of \$171K due to Repairs and Maintenances (roof repairs, refrigeration equipment).



### 3. BENCHMARKING ANALYSIS

#### PURPOSE

The financial statements, which form an integral part of this annual financial report, provide users with useful and relevant financial performance information for the 2018-19 and preceding fiscal year. Additional historical or contextual information can assist users in performing a more comprehensive evaluation of the University's financial performance. Benchmarking using comparative financial information from both a broader time-period and from the financial performance of peers is one way to provide insightful historical and contextual information of the University's financial performance.

The following five criteria were selected for benchmarking and evaluation. These are believed to be key indicators of the financial health of the University:

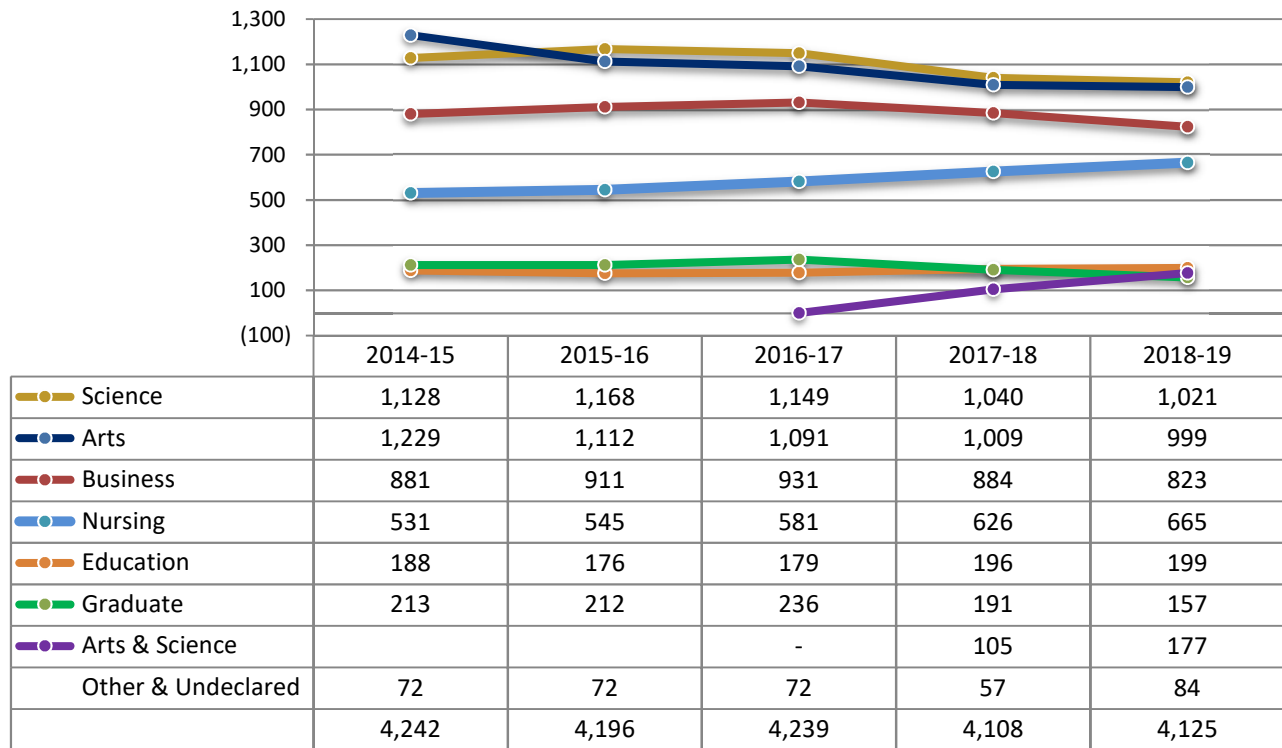
1. Student Demand
2. Operating Performance and Financial Sustainability
3. Debt and Liquidity
4. Endowment Fund Performance

#### STUDENT DEMAND

StFX student enrolment continues to be impacted by shifting demographics and increased competition among other universities. The core driver of the financial health of the institution is student demand. According to the Maritime Provinces Higher Education Commission (MPHEC) Annual Digest: University Enrolment 2017-18, the number of students studying in the Maritime Provinces has shrunk by 3.1% over the past 10 years. According to Statistics Canada's *Population Projections for Canada, Provinces and Territories (91-520-X)*, the population aged 15 to 24 in Nova Scotia will decline approximately 13% from 2013 to 2021. These factors highlight the importance of national and international recruitment programs to fuel the growth and sustainability of Atlantic Canadian post-secondary institutions.

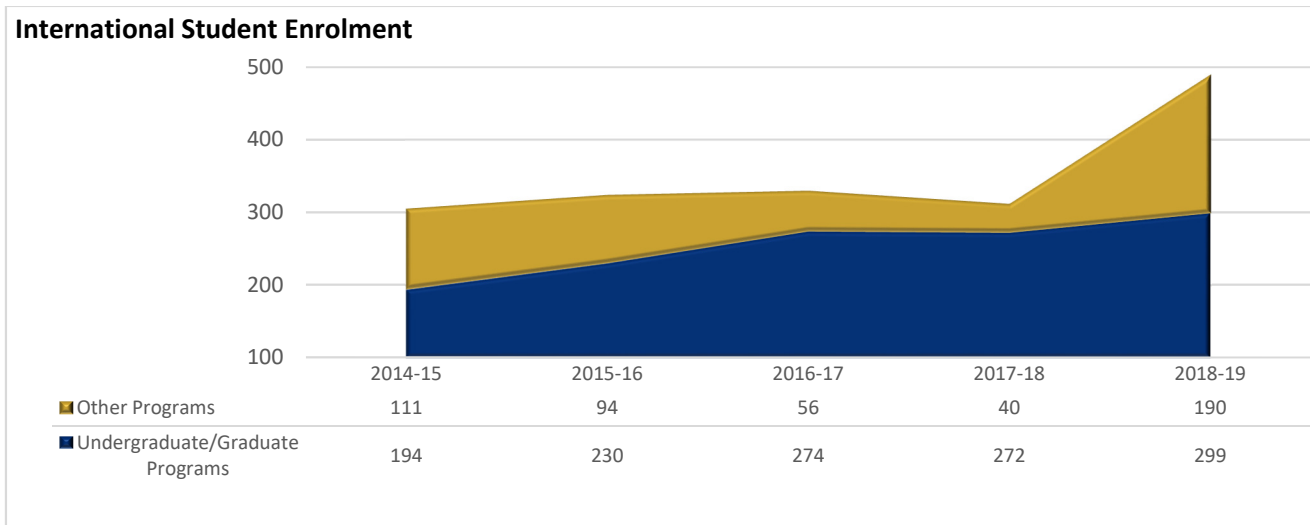
The MPHEC *Annual Digest: University Enrolment - 2017-2018*, also demonstrates program specific enrolment trends are continuing to evolve. The following areas saw enrolment growth within the Maritimes, traditional STEM programs (13.2% increase from 2016-17) Health related programs (2% increase in 2017-18 vs 15.3% over 10 years) and Education (2.6% increase in 2017-18 vs. 35% decrease over 10 years). Conversely, Business related programs decreased for the second year in a row (-1.6% in 2017-18 vs. 9.8% over 10 years) following a prolonged period of growth. The University needs to adapt to changing enrolment trends in order to attract students by ensuring teaching capacity, quality program offerings, and recruitment strategies to cater to post secondary demand.

## St.FX Full Time Equivalent Student Enrolment



FTE figures generated from 100% of full time students plus part time students enrolled multiplied by a FTE of 25%.

Estimated full time equivalent student enrolment increased by 0.4% in 2018-19. The majority of programs saw small declines with the exception of Nursing, Education and Bachelor of Arts & Science in Health, this trend is consistent with The MPHEC *Annual Digest: University Enrolment - 2017-2018* findings for the Maritimes for 2017-18. The Bachelor of Arts and Science in Health introduced in 2017-18 had an increase of 69% in 2018-19, with 177 full time students enrolled as at October 1, 2018 compared to 105 in 2017-18. Students who were enrolled in a non degree program also increased in 2018-19 by 47%. The Graduate studies programs saw the biggest decline in 2018-19 with a drop of 18% from 2017-18. According to the Association of Atlantic Universities 2018-19 Preliminary Survey of Enrolments, most of the Nova Scotian universities have experienced undergraduate full time enrolment increases. The 0.4% increase for StFX in this category is below the Nova Scotia average increase of 3.8%.



\* Undergraduate/Graduate programs includes exchange students. Other programs includes Coady certificate/Diploma programs, Diploma in Adult Education and Diploma in Ministry.

International student enrolment for Undergraduate and Graduate programs increased in 2018-19 by 10%. The overall international representation on campus also increased significantly last year, this was attributable to the Other Programs increase, which includes part time programs offered by the Coady International Institute.

StFX still lags behind other Nova Scotia Universities for total international student enrolment for full time undergraduate programs. The University recognises that international students enhance the diversity of perspectives in the classroom and on campus which ultimately enrich the educational experience for all students in an increasingly globally connected world. The University continues to develop its international recruitment strategy to attract, recruit and retain more international students. Strategic efforts have been directed towards hiring consultants specializing in recruitment of international students for key geographic regions.

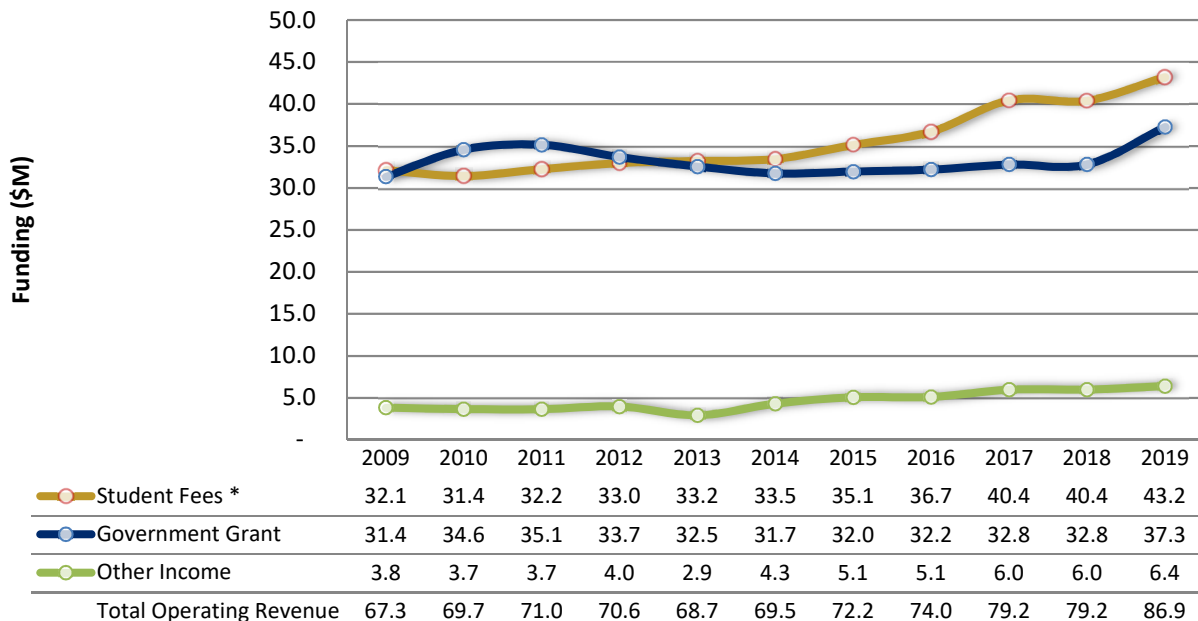
## OPERATING PERFORMANCE AND FINANCIAL SUSTAINABILITY

Operational funding is primarily generated from student tuition and fees and provincial grants. The remainder of operating revenues are generated from endowment income, conference services, bequests, donations, and other miscellaneous revenue.

The annual provincial government operating grant funding is typically tied to multi-year Memorandums of Understanding (MOU) featuring scheduled increases. Grant funding predictability, as governed by MOUs, allows the University to plan and budget more effectively. The current MOU has not been finalized but in 2018-19 the provincial government announced all universities would receive an additional 1% increase for infrastructure improvements in addition to their existing annual 1% increase for operations. St. Francis Xavier University also received an additional \$3.95 million from the province in 2018-19 to alleviate financial pressure caused by a series of operating deficits over the past five years due to changing demographics and trends that have been impacting enrolment.

A large portion of the University’s operating expenditures are inelastic, with limited ability to control costs over short term periods. These include compensation expenses, repairs and maintenance, and utilities which are tied to collective agreements, infrastructure deterioration and external market prices. Additionally, with government funding tied to MOUs and tuition increases capped, it’s crucial for the University to operate with fiscal discipline, plan capacity to match enrollment demand, and diversify funding sources where possible.

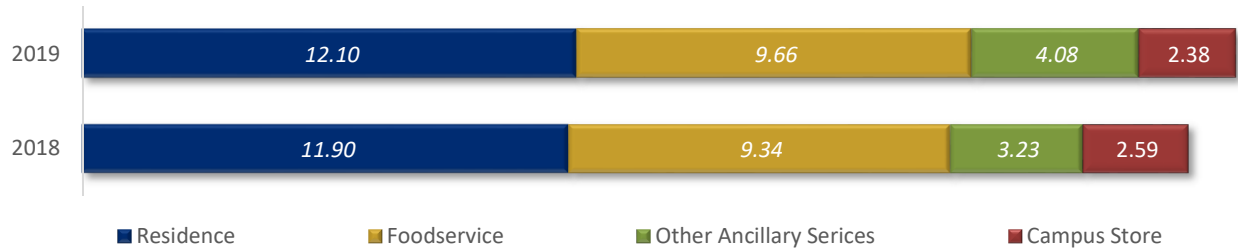
### Operating Revenue (\$M)



\* The provincial student bursary is included as student fees, as it subsidizes a portion of a qualifying student's tuition.

Student fees comprised 50% of revenue in 2018-19. Revenue from student fees increased by \$2.8 million mainly due to the 6% tuition increase. Provincial Government revenue had a notable increase this year, increasing 13.6% from 2017-18 and is a significant revenue component at 43%.

**Ancillary Operations Revenue (\$M)**



Total ancillary revenue increased \$1.15 million over the previous year. Residence occupancy and food services continue to be the main sources of ancillary revenue, making up over 77% of the total ancillary revenue. The University hosted the 2018 Canadian Special Olympics which brought over 900 athletes to campus, this event is attributable to the \$0.8 million increase in Conference Services for 2018-19.

**Ancillary Operations Surplus (Deficit) (\$M)**

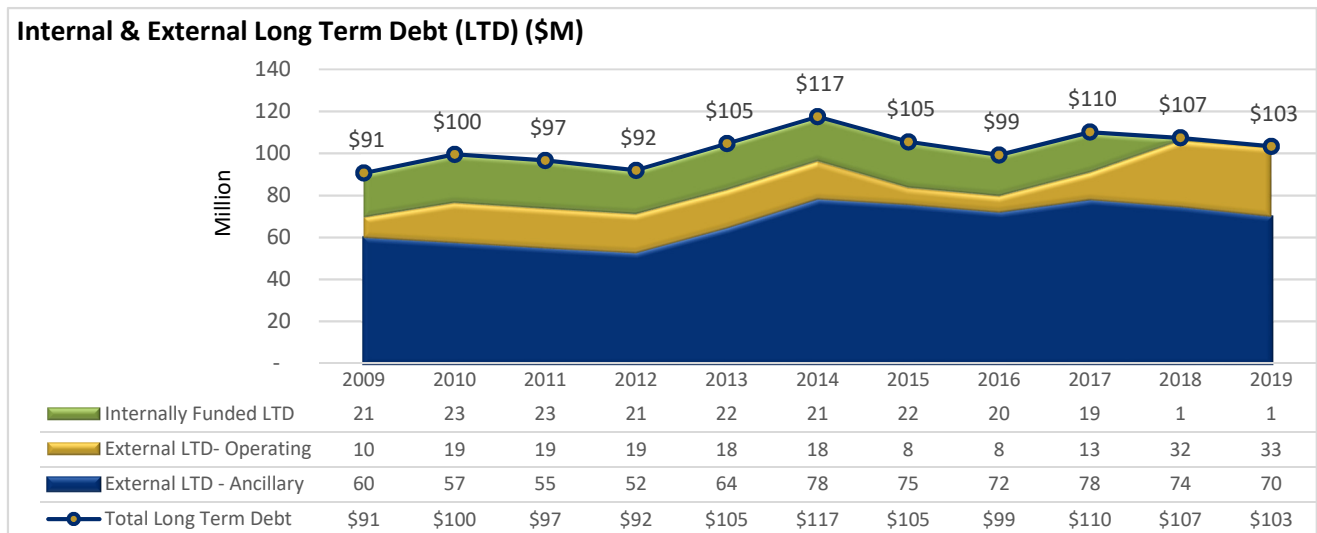


Ancillary operations saw an improvement in 2018-19, the net loss decreased by \$708 thousand compared to the previous year (\$1.28 million deficit in 2018-19). The most important differences relate to the decreased debt repayments of \$562 thousand and a higher surplus of \$216 thousand for conference services as a result of hosting the Special Olympics.

## DEBT & LIQUIDITY

St Francis Xavier University has consistently modernized, updated and repaired the historic campus over the past two decades. Notable changes include the simulation lab and modern facilities in the Rankin School of Nursing, construction of Schwartz School of Business, and renovations of multiple residence houses. These improvements have been primarily financed by donations, government grants and loans.

During 2018-19, StFX continued to improve academic and recreational facilities on campus. Renovations to the athletic facilities and installation of new grand stand bleachers were notable additions. The bleachers were used in July of 2018 when StFX hosted the Special Olympics Canada 2018 Summer Games. The University will also see the opening of the new premier academic space, Mulroney Hall in September, 2019. This new building in combination with major renovations to Nicholson Tower are significant additions to the Xaverian Commons upper campus project.

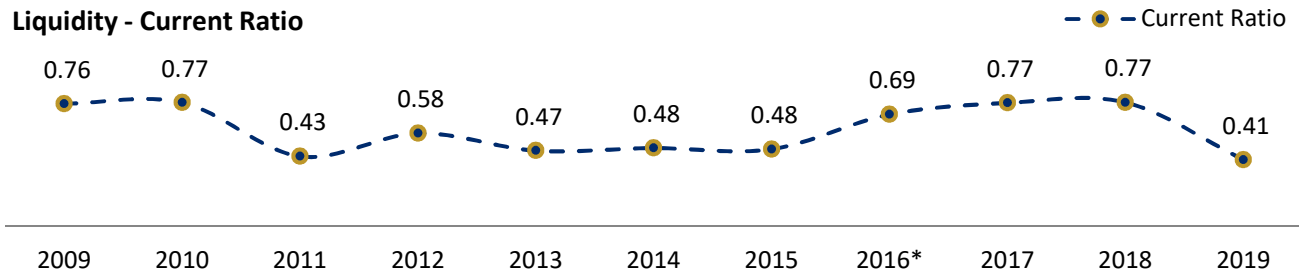


Overall, long term debt for the University decreased by \$4.1 million. In 2018-19 the repayment of loans totalled \$4.92 million, mainly in Ancillary. The University drew another \$1.2 million from the \$12 million 18.5 year loan used to finance campus-wide energy efficiency investments and entered into a \$482 thousand capital lease for equipment.

The internally funded and operating portion of external long-term debt relates to funds borrowed to finance capital projects for academic and support services over the past number of years. In 2018-19 the internally funded debt was financed through operating lines of credit.

The ancillary portion of external long term debt relates to financing for construction and capital improvements of residence facilities. Ancillary debt represents 68% of all long term debt; proceeds from residence rental fees cover financing costs.

**Liquidity - Current Ratio**



\* 2016 ratio removes the onetime cost of \$4.8 million for the ERIP as it is associated with future periods.

This ratio compares current assets to current liabilities, and provides a snapshot of the University’s ability to meet short-term obligations (target of 1:1). The University’s current ratio decreased significantly to 0.41 in 2018-19. The key change was due to a \$17.2 million increase in the bank loan. StFX drew on a capital line of credit in the amount of \$5.9 million for the Xaverian Commons project and also drew on the bank operating line of credit for \$11.4 million for interim financing of capital improvements.

The debt service ratio for ancillary services (surplus before debt servicing costs/debt servicing costs) rose to 91% this year (from 83% in 2017-18). This increase was an expected result of refinancing three long-term debt instruments in 2017-18 and also due to the improvement in ancillary operations in 2018-19.

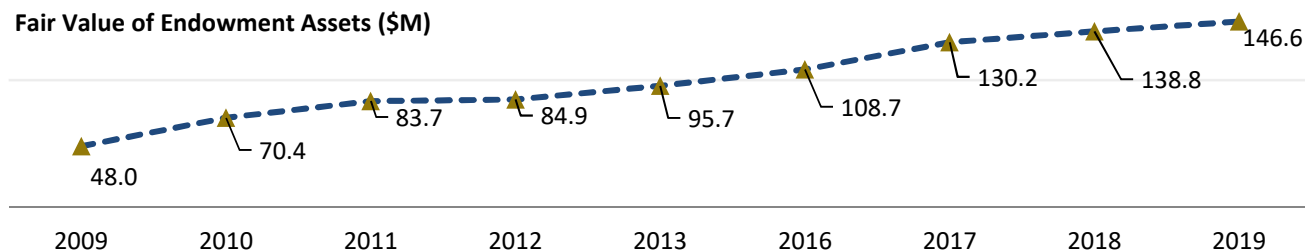
The University has experienced several years of increasingly challenging structural deficits caused by expenditure growth outpacing the 1% Government funding increases and tuition revenue growth. These factors have led to several operating deficits over the past five years. Short term banking facilities, advanced project funding, and the issuance of the \$15 million loan to finance previously unfunded capital projects have assisted in meeting current payment obligations; however, longer term liquidity concerns continue to require focus from University management.



## ENDOWMENT FUND PERFORMANCE

The endowment fund is a competitive advantage for StFX, and it allows the University to award Scholarships and bursaries to help attract and retain students, in addition to funding academic chairs and other valuable programs to further its academic priorities. The University identified it as a core area of focus when it announced its intention to fundraise \$50 million for a new Xaverian Fund in 2014 to help students attend StFX regardless of financial background. Since then, StFX has been the recipient of many generous gifts including historic multi-million dollar donations.

**Fair Value of Endowment Assets (\$M)**



University endowment investment assets increased by 5.5% to \$146.6 million in 2018-19. Donations totalled \$6.6 million in 2018-19 (\$9.5 million in 2017-18), demonstrating the continued success of initiatives focused on growing endowments to support programming, scholarships and bursaries.

The investment portfolio's one year return was 6.5% in 2018-19, trailing the 7.1% return for the StFX Portfolio custom benchmark by 0.6%. As a result, market values increased by \$9 million in 2018-19 (\$3.3 million in 2017-18). The interim custom benchmark used for the portfolio transition in 2018-19 is calculated as 40% S&P/TSX Composite Index, 15% FTSE TMX Universe Bond Index and 45% MSCI ACWI (Hedged) Index.

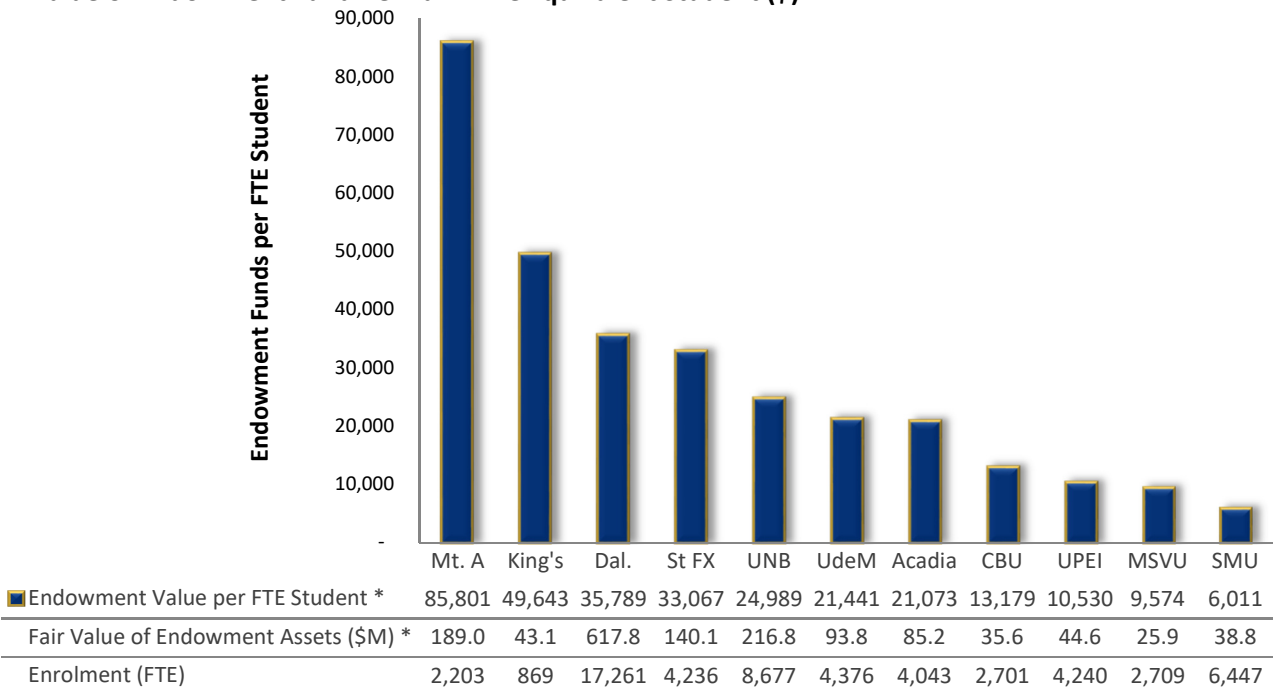
### Endowment Fund Investment Asset Allocation (%)

	StFX Dec 31, 2018	StFX Benchmark	StFX Dec 31, 2017*	Canadian University Average*
Canadian Equity	41%	35%	68%	24%
Foreign Equity	43%	40%	20%	32%
Fixed Income	16%	15%	12%	35%
Resl Estate and Private Equity	0%	10%	0%	9%

*\* figures are calculated from the CAUBO University Investment Survey: Investment Pool and Pension Funds 31 December 2017*

Effective June 14, 2018, the StFX benchmark portfolio target allocation was revised. The Canadian equity target was reduced to 35% from 70%, while the corresponding increases were allocated to real estate holdings (10%) and foreign equity (25%). The revised StFX endowment portfolio is now more closely aligned to its peers, however it continues to target higher than average equity positions within its portfolio. The University has been transitioning its portfolio holdings and investment managers throughout the fiscal year to adjust to the revised benchmarks.

**Fair Value of Endowment Fund Per Full-Time Equivalent Student (\$)**



*Fair Value of Endowment Assets and FTE information were retrieved from the CAUBO Investment Survey as of December 2017;*

The fair value of the University’s endowment fund per full-time equivalent student sits at \$33,067 as of December 2018. StFX has maintained its position as the fourth highest per student ratio amongst maritime universities. The strength of the endowment fund relative to peers is a competitive advantage for StFX. Growing endowment investment is a core area of focus for StFX with established growth targets for the next five years. Success in this area will provide dedicated funding to cover costs that are currently reliant on operating grants and fees.

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Financial statements of  
St. Francis Xavier University

March 31, 2019

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## Independent Auditor's Report

To the Board of Governors  
St. Francis Xavier University

### Opinion

We have audited the financial statements of St. Francis Xavier University (the "University"), which comprise the statement of financial position as at March 31, 2019, and the statements of operations, changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the University as at March 31, 2019, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the University in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the University's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the University or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the University's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the University's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the University to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The logo for Deloitte LLP, featuring the word "Deloitte" in a cursive script followed by "LLP" in a plain sans-serif font.

Chartered Professional Accountants  
June 21, 2019

**St. Francis Xavier University**  
**Statement of financial position**  
As at March 31, 2019

	Notes	<b>2019</b>	2018
		<b>\$</b>	<b>\$</b>
<b>Assets</b>			
Cash		—	325,250
Short-term investments		<b>4,067,518</b>	5,047,315
Accounts receivable	3	<b>9,642,863</b>	13,240,757
Inventories and other assets		<b>1,234,716</b>	876,982
		<b>14,945,097</b>	19,490,304
Accrued pension benefit asset	6	<b>1,667,600</b>	946,200
Investments	4	<b>146,642,633</b>	138,893,964
Tangible capital assets	5	<b>239,833,956</b>	205,840,494
Total assets		<b>403,089,286</b>	365,170,962
<b>Liabilities</b>			
Bank loans	10	<b>17,236,292</b>	—
Accounts payable and accruals		<b>15,694,078</b>	9,202,121
Current portion of long-term debt	11	<b>5,183,671</b>	4,830,801
Deferred revenue		<b>10,252,394</b>	11,382,114
		<b>48,366,435</b>	25,415,036
Other employee future benefits	7	<b>7,196,950</b>	7,558,038
Deferred revenue - restricted	13	<b>129,774,361</b>	113,592,694
Long-term debt	11	<b>97,439,301</b>	101,058,867
Total liabilities		<b>282,777,047</b>	247,624,635
<b>Net assets</b>			
Fund balances		<b>120,312,239</b>	117,546,327
Total liabilities and net assets		<b>403,089,286</b>	365,170,962

The accompanying notes to the financial statements are an integral part of this financial statement.



**St. Francis Xavier University**  
**Statement of operations**  
Year ended March 31, 2019

	Schedules & Notes	Operating fund	Research fund	Capital fund	2019 Total funds	2018 Total funds
		\$	\$	\$	\$	\$
<b>Revenue</b>						
Student academic fees	SCH 1	43,222,198	—	—	43,222,198	40,438,705
Bequests, donations and non-government grants		850,839	—	—	850,839	989,969
Miscellaneous		1,898,919	—	—	1,898,919	1,238,521
Special purpose and trust income		3,667,301	—	—	3,667,301	3,751,670
Government grants		37,254,440	—	—	37,254,440	32,795,106
Sponsored research funds		—	5,747,992	—	5,747,992	6,037,809
Ancillary enterprises	SCH 5	28,216,473	—	—	28,216,473	27,062,579
Funding for Mulroney Institute project costs		625,283	—	—	625,283	138,216
Amortization of deferred revenue		—	—	9,950,706	9,950,706	11,919,556
<b>Total revenue</b>		<b>115,735,453</b>	<b>5,747,992</b>	<b>9,950,706</b>	<b>131,434,151</b>	<b>124,372,131</b>
<b>Expenditure</b>						
Instruction and non-sponsored research	SCH 2	46,884,399	—	—	46,884,399	44,386,784
Continuing education/training and development		398,898	—	—	398,898	416,183
Educational information/technology		2,833,686	—	—	2,833,686	2,315,970
Library		2,694,476	—	—	2,694,476	2,561,668
Student services		9,804,052	—	—	9,804,052	8,667,179
Advancement		3,603,346	—	—	3,603,346	2,713,980
Administration and general		7,912,738	—	—	7,912,738	6,858,113
Facilities management		8,872,178	—	—	8,872,178	9,787,139
Repairs and maintenance		1,646,955	—	—	1,646,955	1,123,515
Information and technology funding		1,237,213	—	—	1,237,213	1,098,512
Deficit on ancillary	SCH 5	567,142	—	—	567,142	1,275,629
Capital expenditures	12	(3,035,309)	—	—	(3,035,309)	(1,601,161)
Sponsored research		—	5,747,992	—	5,747,992	6,037,809
Capital expenditure - research fund	12	—	(48,137)	—	(48,137)	(335,392)
Ancillary enterprises	SCH 5	24,341,811	—	—	24,341,811	22,625,709
Non-capital Mulroney Institute project costs		625,283	—	—	625,283	138,216
Amortization expense		—	—	9,959,558	9,959,558	8,812,542
		<b>108,386,868</b>	<b>5,699,855</b>	<b>9,959,558</b>	<b>124,046,281</b>	<b>116,882,395</b>
Surplus before undernoted		7,348,585	48,137	(8,852)	7,387,870	7,489,736
Extension deficit	SCH 4	(65,757)	—	—	(65,757)	—
Coady International Institute deficit	SCH 3	(5,484,928)	—	—	(5,484,928)	(150,000)
Surplus before interfund transfers		1,797,900	48,137	(8,852)	1,837,185	7,339,736
Interfund transfers	12	(6,909,972)	(48,137)	6,958,109	—	—
Contributions for purchases of capital assets		—	—	(6,958,109)	(6,958,109)	(6,373,423)
<b>(Deficit) surplus</b>		<b>(5,112,072)</b>	<b>—</b>	<b>(8,852)</b>	<b>(5,120,924)</b>	<b>966,313</b>

The accompanying notes to the financial statements are an integral part of this financial statement.

**St. Francis Xavier University**  
**Statement of cash flows**  
Year ended March 31, 2019

	Notes	<b>2019</b>	2018
		\$	\$
<b>Operating activities</b>			
(Deficit) surplus		<b>(5,120,924)</b>	966,313
Amortization		<b>9,959,558</b>	8,812,542
Contributions for purchases of tangible capital assets		<b>6,958,109</b>	6,373,423
Deferred revenue amortization		<b>(9,950,706)</b>	(11,919,556)
Change in other employee future benefits		<b>(361,088)</b>	(305,622)
Change in accrued pension benefit asset		<b>(721,400)</b>	944,500
Pension remeasurement and settlement		<b>485,900</b>	(932,400)
Development program transfer		<b>(92,021)</b>	(12,269,240)
Net change in non-cash working capital	16	<b>8,602,397</b>	(4,133,424)
		<b>9,759,825</b>	(12,463,464)
<b>Investing activities</b>			
Tangible capital asset acquisitions, net of disposals		<b>(43,953,020)</b>	(22,065,754)
Investment disposals		<b>6,232,735</b>	5,625,566
Investment acquisitions		<b>(10,255,439)</b>	(16,392,444)
		<b>(47,975,724)</b>	(32,832,632)
<b>Financing activities</b>			
Bequests and donations, net		<b>3,611,892</b>	9,330,558
Increase (decrease) in bank loans		<b>17,236,292</b>	(4,000,000)
Increase in deferred revenue - restricted		<b>19,329,364</b>	20,655,229
Proceeds from long-term debt		<b>1,660,524</b>	41,483,420
Repayments of long-term debt		<b>(4,927,220)</b>	(26,399,060)
		<b>36,910,852</b>	41,070,147
Net cash outflow		<b>(1,305,047)</b>	(4,225,949)
Cash, beginning of year		<b>5,372,565</b>	9,598,514
<b>Cash, end of year</b>		<b>4,067,518</b>	5,372,565
Cash is comprised of			
Cash		—	325,250
Short-term investments		<b>4,067,518</b>	5,047,315
		<b>4,067,518</b>	5,372,565

The accompanying notes to the financial statements are an integral part of this financial statement.

**St. Francis Xavier University**  
**Statement of changes in fund balances**  
Year ended March 31, 2019

	Notes & Schedules	Operating fund \$	Capital fund \$	Endowment fund \$	2019 Total funds balance \$	2018 Total funds balance \$
Balance, beginning of year		(24,001,238)	2,484,467	139,063,098	117,546,327	122,553,374
Transactions during the year						
Bequests and donations		—	—	6,643,046	6,643,046	9,487,760
Unendowed funds		—	—	(3,031,154)	(3,031,154)	(147,003)
Reinvested earnings		—	—	963,870	963,870	207,244
Dividends and interest income		—	—	3,799,091	3,799,091	4,480,812
Realized gains		—	—	1,784,560	1,784,560	1,951,601
Unrealized gains (losses)		—	—	3,411,179	3,411,179	(3,126,568)
Withdrawals and management expense		—	—	(6,232,735)	(6,232,735)	(5,625,566)
Development program - net	SCH 6	—	(92,021)	—	(92,021)	(12,269,240)
Transfer reserve		—	155,100	—	155,100	—
Pension plan settlement	6	205,518	—	—	205,518	—
Pension remeasurement	6&7	280,382	—	—	280,382	(932,400)
(Deficit) surplus		(5,112,072)	(8,852)	—	(5,120,924)	966,313
Balance, end of year		<b>(28,627,410)</b>	<b>2,538,694</b>	<b>146,400,955</b>	<b>120,312,239</b>	<b>117,546,327</b>

The accompanying notes to the financial statements are an integral part of this financial statement.

# St. Francis Xavier University

## Notes to the financial statements

Year ended March 31, 2019

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### 1. Description

St. Francis Xavier University (the "University" or "St. F.X.") was established in 1853. The University has all the powers, rights and privileges ordinarily enjoyed or exercised by universities, including the powers conferred by Chapter 93 of the Acts of Nova Scotia, 1866, and legal amendments since, entitled "An Act to Enable the College of St. Francis Xavier at Antigonish to Grant Degrees."

St. F.X. is primarily an undergraduate institution of approximately 4,100 students located in Antigonish, a northeastern Nova Scotia community. The University offers major, advanced major and honours programs through departments in its Faculties of Arts, Science, Business and Education. Approximately 50% of the student body is from Nova Scotia, and the remainder is welcomed from other Canadian provinces and from countries around the world.

The University is a not-for-profit organization and, as such, is exempt from income taxes under the Income Tax Act (Canada).

### 2. Significant accounting policies

The financial statements of the University are prepared in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO") in Part III of the CPA Canada Handbook applied within the framework of the accounting policies summarized below.

#### *Fund accounting and revenue recognition*

The University maintains its accounts in accordance with the fund accounting method. This method observes limitations, if any, on the use of University resources by maintaining separate accounts for each fund. Fund accounts are further classified as either unrestricted or restricted funds.

The unrestricted Operating Fund accounts include those resources over which the University's Board of Governors has sole authority and which are expendable for any purposes in the fulfilment of the University's objectives.

The restricted funds, consisting of the Research Fund, Capital Fund and Endowment Fund, account for those resources made available to the University by outside organizations and individuals, by way of grants, service contracts or gifts. These resources, although expendable in the course of normal operations, are restricted as to use by the outside party. These restricted funds also include expendable amounts restricted as to use by action of the University's Board of Governors.

The University uses the deferral method of accounting for revenue with the multi-column format. The method includes deferring restricted revenues to future accounting periods and recognizing in the period that the related expenditure is incurred. Contributions for capital purchases are deferred and recognized as revenue on the same basis as the acquired capital asset is amortized.

Endowment contributions are recognized directly in net assets.

Pledged contributions are recorded when received.

Student academic fees and ancillary revenue are recognized when the services are provided or the goods are sold and collection is reasonably assured. The University recognizes unrestricted revenue when persuasive evidence of an arrangement exists, delivery has occurred, the price to the buyer is fixed or determinable and collection is reasonably assured.

#### *Cash*

Cash includes cash on hand, cash on deposit with financial institutions and amounts drawn on the University's lines of credit. Use of the University's bank loans are considered to be financing activities on the statement of cash flows.

## **2. Significant accounting policies (continued)**

### *Inventories*

Inventories are recorded at the lower of cost and net realizable value. The cost of inventory is determined using the weighted average method. Net realizable value is the estimated selling price less the estimated cost of completion and the estimated costs necessary to make the sale.

### *Tangible capital assets*

Purchased tangible capital assets including collections are recorded at cost. Contributions of capital assets and collection items are capitalized at their fair value at the date of contribution. Tangible capital assets are amortized on a straight-line basis over their useful lives as follows:

	Years
Buildings	20-40
Equipment and furnishings	5-10
Library books	10
Motor vehicles	3.5

Assets under capital lease are amortized over their lease term

### *Impairment of long-lived assets*

Long-lived assets are tested for recoverability whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. An impairment loss is recognized when their carrying value exceeds the total undiscounted cash flows expected from their use and eventual disposition. The amount of the impairment loss is determined as the excess of the carrying value of the asset over its fair value.

### *Pension plans*

The University recognizes defined benefit obligations as employees render services giving them the right to earn the pension benefit. The defined benefit obligation at the statement of financial position date is determined using the most recent actuarial valuation report prepared for funding purposes.

The University recognizes in its statement of financial position the defined benefit obligation less the fair value of the plan assets, adjusted for any valuation allowance in the case of a net defined benefit asset. The plan cost for the year is recognized in the Operating Fund in the statement of operations.

Re-measurements and other items are recognized in the statement of changes in fund balances in the year in which they occur.

### *Other employee future benefits*

The cost of employee future benefits, other than pension, earned by employees is determined using the most recent actuarial valuation report prepared for accounting purposes as at the date of the statement of financial position.

The University recognizes in the statement of financial position, the defined benefit obligation adjusted for re-measurement and other items.

Re-measurements and other items are recognized in the statement of changes in fund balances in the year in which they occur.

## **2. Significant accounting policies (continued)**

### *Use of estimates*

The preparation of the financial statements in accordance with ASNPO requires management to make estimates and assumptions that affect the reported assets and liabilities and the reported amounts of revenue and expenses for the period then ended. Significant estimates used in these financial statements include allowance for doubtful accounts, useful lives for the amortization of tangible capital assets, deferred revenue, the fair value of investments and the valuation of obligations for pension plans, other employee future benefits and certain accruals. Actual results could materially differ from those estimates

### *Financial instruments*

Financial assets and financial liabilities are initially recognized at fair value and subsequently at amortized cost, with the exception of short-term investments and investments which are measured at fair value.

Transaction costs related to financial instruments that will be subsequently measured at fair value are recognized in net income in the period incurred. Transaction costs related to financial instruments subsequently measured at amortized cost are included in the original cost of the asset or liability and recognized in net income over the life of the instrument using the straight-line method.

For financial assets measured at cost or amortized cost, the University determines whether there are indications of possible impairment. When there is an indication of impairment, and the University determines that a significant adverse change has occurred during the period in the expected timing of amount of future cash flows, a write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

### *Hedge accounting*

Certain derivative financial instruments held by the University are eligible for hedge accounting. To be eligible for hedge accounting, an instrument has to meet generally accepted criteria with respect to identification, designation, documentation and effectiveness of the hedging relationship. In the event that the interest rate swap agreement is terminated or ceases to be effective in part or in whole prior to maturity of debt any associated realized or unrealized gain or loss is recognized in deficit or surplus. In the event that the designated debt is extinguished or matures prior to the termination of the related interest rate swap agreement any realized or unrealized gain or loss is recognized in deficit or surplus.

**St. Francis Xavier University**  
**Notes to the financial statements**  
Year ended March 31, 2019

**3. Accounts receivable**

	<b>2019</b>	2018
	\$	\$
Accounts receivable - students	<b>5,199,814</b>	5,800,826
Accounts receivable - general	<b>2,068,511</b>	5,096,990
Accounts receivable - internally restricted	<b>2,924,538</b>	2,742,941
Allowance for doubtful accounts - students	<b>(550,000)</b>	(400,000)
	<b>9,642,863</b>	13,240,757

**4. Investments**

	<b>2019</b>	2018
	\$	\$
Pooled funds, market value - Endowment Fund, restricted	<b>144,006,340</b>	135,965,612
Pooled funds, market value - Endowment Fund, unrestricted	<b>2,636,293</b>	2,928,352
	<b>146,642,633</b>	138,893,964

**5. Tangible capital assets**

	<b>Cost</b>	<b>Accumulated amortization</b>	<b>2019 Net book value</b>	2018 Net book value
	\$	\$	\$	\$
Land	<b>4,452,208</b>	—	<b>4,452,208</b>	4,153,258
Buildings	<b>331,212,874</b>	<b>114,695,827</b>	<b>216,517,047</b>	182,159,364
Equipment and furnishings	<b>49,287,245</b>	<b>31,323,520</b>	<b>17,963,725</b>	18,836,453
Equipment under capital lease	<b>421,713</b>	<b>84,343</b>	<b>337,370</b>	—
Library books	<b>4,954,350</b>	<b>4,525,002</b>	<b>429,348</b>	514,822
Motor vehicles	<b>1,112,886</b>	<b>978,628</b>	<b>134,258</b>	176,597
	<b>391,441,276</b>	<b>151,607,320</b>	<b>239,833,956</b>	205,840,494

**6. Pension plans**

The University maintains two defined benefit pension plans, Plan 1 and Plan 2, and one defined contribution plan for its employees. Effective March 31, 2019, Plan 2 has been settled and deregistered, and the University will fulfill its obligations to plan members through purchased annuities and has no ongoing obligation in relation to this plan. As a result, the cumulative pension re-measurement balance of \$205,518 was transferred to the operating fund balance as of March 31, 2019. The University recorded a re-measurement gain of \$80,100 (2018 - \$22,800 - loss) relating to Plan 2 in the Statement of changes in fund balances.

The most recent actuarial valuation of the pension plans for funding purposes was as of December 31, 2017. The next required valuation for Plan 1 will be as of December 31, 2018.

The accrued benefit obligation as at March 31, 2019 was measured by extending the measurement period by 15 months from the most recent December 31, 2017 funding valuation.



**6. Pension plans (continued)**

It is the policy of the University to ensure the defined benefit plan is funded in compliance with all legislative and regulatory requirements per the Superintendent of Pensions.

Information about Plan 1 is as follows:

	<b>2019</b>	2018
	<b>\$</b>	\$
Fair value of plan assets	<b>24,849,300</b>	23,350,700
Accrued benefit obligation	<b>23,181,700</b>	22,404,500
Accrued pension benefit asset	<b>1,667,600</b>	946,200

The University recorded a re-measurement gain of \$522,200 (2018 - \$1,061,700 - loss) relating to Plan 1 in the Statement of changes in fund balances.

Employer and employee contributions to the defined contribution plan were \$266,053 (2018 - \$256,990) and \$234,753 (2018 - \$226,756) respectively for the year ended March 31, 2019.

**7. Other employee future benefits**

The University's recorded employee future benefits obligation, other than pension, is comprised of amounts accrued for non-funded post-retirement benefits for certain employees and future benefits earned by the President of the University under his employment contract as well as senior administration under their employment contracts.

The University recorded a re-measurement loss of \$116,400 (2018 - \$152,100 gain) in the statement of changes in fund balances.

**8. Development program (Schedule 6)**

A program has been established to accumulate gifts arising from the University's development program. The purpose of the development program is to enrich endowment funds and provide funds for University projects.

**9. Annual giving fund**

The total Annual Giving Fund proceeds for the year were \$8,202,649 (2018 - \$11,111,125), most of which was directed for restricted uses such as scholarships and bursaries. As at March 31, 2019, \$219,666 (2018 - \$313,746) was considered unrestricted and recorded in income in the operating fund (Schedule 1).

**10. Bank loans**

The University has a line of credit with the Bank of Nova Scotia for \$15,000,000 with interest payable at the bank's prime rate. Amount drawn on this facility as of March 31, 2019 was \$11,449,437 (2018 - \$Nil). The University also has a capital line of credit with the Bank of Nova Scotia for \$20,000,000 to be used for interim financing for the Xaverian Commons project. The line of credit has interest payable at the bank's prime rate. The amount drawn on the facility as of March 31, 2019 was \$5,786,855 (2018 - \$Nil).

**St. Francis Xavier University**  
**Notes to the financial statements**  
Year ended March 31, 2019

**11. Long-term debt**

	<b>2019</b>	2018
	<b>\$</b>	\$
Bank of Montreal 25 year SWAP - 3.22%, average monthly repayments of \$84,400, due October 3, 2039 (O'Regan and Riley)	<b>27,852,816</b>	28,837,486
Bank of Montreal 25 year SWAP - 5.93%, average monthly repayments of \$60,426, due September 2, 2031 (Governors Hall Construction)	<b>12,572,801</b>	13,260,021
Bank of Nova Scotia 15 year SWAP - 3.485%, average monthly repayments of \$33,302, due November 24, 2032 (Academic Renovations)	<b>6,903,440</b>	7,290,088
Congregation of Sisters of Notre Dame - non-interest bearing, semi-annual repayments of \$69,414, due June 1, 2021 (Mount St. Bernard)	<b>347,069</b>	485,895
Manulife 18.5 year loan - 4.47%, average monthly repayments of \$28,578, due July 1, 2034 (ESCO Project)	<b>11,285,592</b>	10,367,561
Bank of Nova Scotia 15 year SWAP - 2.59%, average monthly repayments of \$48,617, due January 2, 2032 (Mount St. Bernard & nursing Department)	<b>8,781,409</b>	9,351,051
Bank of Montreal 15 year SWAP - 4.66%, average monthly repayments of \$90,075, due December 1, 2032 (Refinanced Residence Mortgages)	<b>20,332,608</b>	21,364,387
Bank of Nova Scotia 15 year SWAP - 3.54%, average monthly repayments of \$66,970, due February 9, 2033 (Unfunded projects)	<b>14,161,562</b>	14,933,178
Obligations under Cisco capital lease - non-interest bearing, annual repayment of \$96,419, due July 11, 2023 (Wireless project)	<b>385,675</b>	—
	<b>102,622,972</b>	105,889,667
Less: current portion	<b>5,183,671</b>	4,830,801
	<b>97,439,301</b>	101,058,866

**11. Long-term debt (continued)**

The minimum principal repayments of long-term debt for the next five fiscal years ending March 31 are as follows:

	\$
2020	5,183,671
2021	5,404,277
2022	5,564,784
2023	5,736,440
2024	5,887,988
	<u>27,777,160</u>

The University has entered into three interest rate swaps with the Bank of Montreal to which hedge accounting is applied. The swaps are used to hedge the University's exposure to interest rate risk related to long-term debt bearing interest at the prevailing Canadian Dollar Offer Rate plus the applicable credit spread. Under the swaps, the University receives interest at the prevailing Canadian Dollar Offer Rate and pays interest at a fixed rate ranging from 2.82% to 5.38%. The swaps provide for the net settlement of interest received and paid.

The University has entered into three interest rate swaps with the Bank of Nova Scotia to which hedge accounting is applied. The swaps are used to hedge the University's exposure to interest rate risk related to long-term debt bearing interest at the BA Rate. Under the swaps, the University receives interest at the BA Rate and pays interest at a fixed rate ranging from 1.84% to 2.785%. The swaps provide for the net settlement of interest received and paid.

**12. Capital expenditure and interfund transfers**

The following represents reductions in Operating Fund expenses for capitalization of library books, research equipment, motor vehicles, and buildings as well as transfers to long-term debt and deferred revenue and provisions in the Capital Fund.

	2019 \$	2018 \$
Facilities management equipment	<b>36,155</b>	70,609
Alterations and renovations	<b>839,699</b>	692,654
Administration, Information Technology Services Group, Student Services, Security	<b>550,033</b>	309,585
Mount Saint Bernard, Municipal building	<b>1,563,671</b>	455,129
Library books and equipment	<b>45,751</b>	63,389
Capital renewal	—	9,795
Capital expenditures and debt repayment - Operating Fund	<b>3,035,309</b>	1,601,161
Ancillary debt repayments and capital expenditures (Schedule 5)	<b>3,874,663</b>	4,436,870
Interfund transfer - Operating Fund to Capital Fund	<b>6,909,972</b>	6,038,031

Reductions in the Research Fund expenses as well as transfers to deferred revenue for capital expenditures during the year totalled \$48,137 (2018 - \$335,392).

**13. Deferred revenue – restricted**

*Deferred revenue – capital fund*

Restricted deferred revenue represents the unamortized amount of donations, grants and revenues received for the purchase of tangible capital assets. The changes in the deferred revenue restricted balance are as follows:

	<b>2019</b>	2018
	<b>\$</b>	\$
Deferred revenue - capital fund balance, beginning of year	<b>96,648,534</b>	84,358,005
Add: Contributions received during the year	<b>25,951,856</b>	21,760,180
Less: Recognition of deferred revenue	<b>(9,950,706)</b>	(11,919,556)
Add: Net impact of dispositions and write offs	<b>521,080</b>	2,449,905
Deferred revenue - capital fund balance, end of year	<b>113,170,764</b>	96,648,534
Deferred revenue - research fund, end of year	<b>3,651,220</b>	3,492,834
Deferred revenue - endowment fund, end of year	<b>6,683,051</b>	7,653,568
Deferred revenue - other, end of year	<b>6,269,326</b>	5,797,758
	<b>129,774,361</b>	113,592,694

Recognized deferred revenue in the table above includes transfers in the amount \$4,942,645 (2018 - \$4,732,742) utilized by the Capital Fund to repay debt and related fees incurred for the purchase and/or construction of capital assets.

**14. Financial instruments**

Financial risk refers to the impact on the University's cash flows due to fluctuations in interest rates, debt and equity markets, and the credit quality of student receivables. The University manages its financial risks as follows:

*Market risk*

Market risk is the risk that the fair value of future cash flows of the University's financial instruments will fluctuate because of changes in market prices. The University is subject to market risk with respect to its investments. The University manages this risk by investing in diversified pooled funds and by utilizing various third party investment managers.

*Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates. The University is exposed to interest rate risk on its floating interest rate financial instruments. Interest rate risk is minimized as the University uses interest rate swaps to fix interest rates on its long-term debt, with the exception of the Manulife loan and Cisco capital lease obligation.

*Credit risk*

To reduce credit risk with student accounts, the University places restrictions on the issuance of grades and degrees until payment on account is made. The University also uses third party agencies to collect outstanding receivables. A provision for doubtful student accounts has been recorded.

**14. Financial instruments (continued)**

*Liquidity risk*

The University's objective is to have sufficient liquidity to meet its liabilities when due. The University monitors its cash balances and cash flows generated from operations to meet its requirements. The University maintains short-term credit facilities with major financial institutions that are designed to ensure sufficient funds are available to meet current and forecasted requirements in a timely and cost effective manner.

**15. Capital management**

The University's objective in managing its capital is to safeguard its ability to continue to attract students to a residential primarily undergraduate university experience. The University's capital consists of its fund equities and its long-term debt. Changes to the University's capital structure would require additional funding through contributions or through incurring debt.

	<b>2019</b>	2018
	\$	\$
Fund equities	<b>120,312,239</b>	117,546,327
Long-term debt	<b>102,622,972</b>	105,889,667
	<b>222,935,211</b>	223,435,994

The University must comply with externally imposed covenants on its long-term debt and bank loans. The University was in compliance with its covenants as at and for the period ended March 31, 2019. Restricted net assets must be used for the purpose designated by the contributor. Payouts to the University from the endowment fund equities is restricted to 4% of the three year rolling average of the market value as at December 31 of the previous three years.

**16. Change in non-cash working capital**

	<b>2019</b>	2018
	\$	\$
Accounts receivable	<b>3,597,894</b>	(3,544,806)
Inventories and other assets	<b>(357,734)</b>	361,650
Accounts payable and accruals	<b>6,491,957</b>	150,423
Deferred revenue	<b>(1,129,720)</b>	(1,100,691)
	<b>8,602,397</b>	(4,133,424)

**17. Comparative figures**

Certain of the comparative figures have been reclassified to conform with current year presentation.

# St. Francis Xavier University

## Schedule 1 - Revenue

Year ended March 31, 2019

	Notes	2019 \$	2018 \$
Student academic fees			
Full-time tuition		<b>30,441,265</b>	28,323,023
Tuition bursary		<b>2,900,534</b>	2,774,779
Information and technology fee		<b>1,690,085</b>	1,621,366
Part-time tuition		<b>3,785,323</b>	3,484,722
Summer school tuition		<b>2,158,142</b>	1,931,904
Continuing education/training and development		<b>377,100</b>	435,799
Other		<b>1,869,749</b>	1,867,112
		<b>43,222,198</b>	40,438,705
Bequests, donations and non-government grants			
Annual Giving Fund - unrestricted	9	<b>219,666</b>	313,746
Scholarship and bursary donations		<b>631,173</b>	676,223
		<b>850,839</b>	989,969
Special purpose and trust income			
General endowment		<b>155,401</b>	153,308
Academic endowment		<b>53,174</b>	158,002
Library endowment		<b>13,020</b>	13,264
Murphy endowment		<b>15,000</b>	15,000
Scholarship and bursary endowment		<b>2,482,807</b>	2,601,305
Alumni Aquatic Centre operating endowment		<b>135,210</b>	137,743
Chairs of study endowment		<b>779,689</b>	640,048
Athletic endowment		<b>33,000</b>	33,000
		<b>3,667,301</b>	3,751,670
Government grants			
Provincial - operating		<b>34,101,668</b>	29,676,401
Provincial special - operating		<b>2,400,000</b>	2,400,000
Federal - indirect research		<b>752,772</b>	718,705
		<b>37,254,440</b>	32,795,106
Miscellaneous		<b>1,898,919</b>	1,238,521
Ancillary enterprises		<b>28,216,473</b>	27,062,579
Funding for Mulroney Institute project costs		<b>625,283</b>	138,216
Total revenue		<b>115,735,453</b>	106,414,766

The accompanying notes to the financial statements are an integral part of this financial statement.

**St. Francis Xavier University****Schedule 2 - Expenditure**

Year ended March 31, 2019

	<b>2019</b>	2018
	<b>\$</b>	<b>\$</b>
Instruction and non-sponsored research		
Salaries - instruction and research	<b>30,915,689</b>	29,762,223
- support and other	<b>6,524,759</b>	6,118,054
Fringe benefits	<b>5,571,563</b>	5,103,856
Post retirement recovery	<b>(54,500)</b>	(112,100)
Operational supplies and expenses	<b>2,384,345</b>	2,200,636
Travel	<b>762,855</b>	674,066
Chairs of studies	<b>779,688</b>	640,049
	<b>46,884,399</b>	44,386,784
Continuing education/training and development		
Salaries	<b>189,135</b>	194,986
Fringe benefits	<b>33,220</b>	32,811
Outside services	<b>33,770</b>	42,531
Operational supplies and expenses	<b>77,317</b>	88,103
Travel	<b>65,456</b>	57,752
	<b>398,898</b>	416,183
Educational information/technology		
Salaries	<b>1,568,945</b>	1,539,655
Fringe benefits	<b>308,741</b>	290,234
Operational supplies and expenses	<b>523,529</b>	194,621
Service of equipment	<b>419,002</b>	269,872
Travel	<b>13,469</b>	21,588
	<b>2,833,686</b>	2,315,970
Library		
Salaries	<b>1,161,473</b>	1,102,370
Fringe benefits	<b>212,324</b>	203,851
Library acquisitions	<b>1,284,482</b>	1,223,870
Operational supplies and expenses	<b>34,644</b>	30,180
Travel	<b>1,553</b>	1,397
	<b>2,694,476</b>	2,561,668
Student services		
Salaries	<b>2,708,831</b>	2,330,350
Fringe benefits	<b>505,489</b>	420,478
Operational supplies and expenses	<b>1,100,679</b>	1,086,191
Scholarships, bursaries and prizes	<b>4,677,436</b>	4,354,810
Travel	<b>811,617</b>	475,350
	<b>9,804,052</b>	8,667,179

The accompanying notes to the financial statements are an integral part of this financial statement.



**St. Francis Xavier University**
**Schedule 2 - (continued)**

Year ended March 31, 2019

Schedule	2019 \$	2018 \$
Advancement		
Salaries	<b>1,864,346</b>	1,536,445
Fringe benefits	<b>339,338</b>	298,775
Operational supplies and expenses	<b>1,227,434</b>	774,549
Travel	<b>172,228</b>	104,211
	<b>3,603,346</b>	2,713,980
Administration and general		
Salaries	<b>2,854,062</b>	2,720,500
Fringe benefits	<b>556,425</b>	493,366
Operational supplies and expenses	<b>507,667</b>	474,438
Institutional dues, legal, audit and other	<b>1,404,278</b>	1,779,019
Interest - net	<b>2,267,519</b>	1,223,281
Travel	<b>222,787</b>	167,509
Contingency	<b>100,000</b>	—
	<b>7,912,738</b>	6,858,113
Facilities management		
Salaries	<b>3,602,312</b>	3,905,349
Fringe benefits	<b>734,617</b>	1,014,697
Operational supplies and expenses	<b>1,026,364</b>	1,594,989
Insurance	<b>305,183</b>	332,862
Utilities	<b>3,203,702</b>	2,939,242
	<b>8,872,178</b>	9,787,139
Repairs and maintenance	<b>1,646,955</b>	1,123,515
Information technology and funding	<b>1,237,213</b>	1,098,512
Deficit on ancillary	<b>567,142</b>	1,275,629
Capital expenditures and debt repayments	<b>(3,035,309)</b>	(1,601,161)
Ancillary enterprises	<b>24,341,811</b>	22,625,709
Non-capital Mulroney Institute project costs	<b>625,283</b>	138,216
Total expenditure	<b>108,386,868</b>	102,367,436

The accompanying notes to the financial statements are an integral part of this financial statement.

**St. Francis Xavier University**  
**Coady International Institute**  
**Schedule 3 - Statement of revenue and expenditure**  
Year ended March 31, 2019

	<b>2019</b>	2018
	\$	\$
<b>Revenue</b>		
Global Affairs Canada	<b>718,513</b>	3,136,702
Contract projects	<b>332,325</b>	2,839,173
General revenue	<b>507,407</b>	481,422
Endowments	<b>143,284</b>	206,906
Antigonish Movement Fund	<b>11,885</b>	12,108
Other grants and donations	<b>547,316</b>	1,184,890
	<b>2,260,730</b>	7,861,201
<b>Expenditure</b>		
Salaries	<b>3,230,175</b>	3,036,449
Fringe benefits	<b>505,181</b>	453,316
Outside services	<b>100,339</b>	—
Travel - students	<b>19,792</b>	21,240
- staff	<b>478,543</b>	508,124
Operational supplies and expense	<b>755,046</b>	1,057,115
Library acquisitions	<b>15,234</b>	17,493
Room and board	<b>967,573</b>	834,420
Facilities and services	<b>153,115</b>	188,633
Contract projects	<b>1,520,660</b>	1,894,411
	<b>7,745,658</b>	8,011,201
Deficit recovered from University contribution	<b>(5,484,928)</b>	(150,000)

The accompanying notes to the financial statements are an integral part of this financial statement.

**St. Francis Xavier University**  
**Extension department**  
**Schedule 4 - Statement of revenue and expenditure**  
Year ended March 31, 2019

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	<b>2019</b>	2018
	<b>\$</b>	\$
<b>Revenue</b>		
Antigonish Movement Fund	<b>11,885</b>	12,108
Cape Breton endowment	<b>98,594</b>	100,440
Murphy endowment	<b>81,822</b>	83,636
Other grants and donations	<b>756,679</b>	818,935
Contract projects	<b>4,136,288</b>	1,415,742
	<b>5,085,268</b>	2,430,861
<b>Expenditure</b>		
Salaries	<b>708,749</b>	756,985
Fringe benefits	<b>101,870</b>	111,369
Travel	<b>50,254</b>	39,091
Operational supplies and expense	<b>155,438</b>	107,674
Contract projects	<b>4,134,714</b>	1,415,742
	<b>5,151,025</b>	2,430,861
Deficit recovered from University contribution	<b>(65,757)</b>	—

The accompanying notes to the financial statements are an integral part of this financial statement.

**St. Francis Xavier University**  
**Ancillary enterprises**  
**Schedule 5 - Statement of revenue and expenditure**  
Year ended March 31, 2019

Schedule	<b>2019</b>	2018
	<b>\$</b>	<b>\$</b>
<b>Revenue</b>		
Residence fees - students	<b>18,118,142</b>	17,858,060
- others	<b>3,639,524</b>	3,384,296
Bookstore sales	<b>2,376,120</b>	2,591,144
Other ancillary services	<b>4,082,687</b>	3,229,079
	<b>28,216,473</b>	27,062,579
<b>Expenditure</b>		
Food service expenses	<b>8,625,212</b>	8,472,704
Facilities management expenses	<b>7,643,458</b>	5,869,804
Bookstore expenses	<b>2,294,222</b>	2,462,955
Administrative expenses	<b>2,270,115</b>	1,621,641
Other ancillary services	<b>1,697,344</b>	2,503,222
Interest on ancillary debt	<b>2,874,290</b>	3,130,269
Capital expenditures	<b>(495,688)</b>	(159,257)
	<b>24,908,953</b>	23,901,338
Surplus before principal debt repayment and capital expenditures	<b>3,307,520</b>	3,161,241
Less: Ancillary debt repayments (principal only)	<b>(3,378,974)</b>	(4,277,613)
Less: Capital expenditures	<b>(495,688)</b>	(159,257)
Deficit	<b>(567,142)</b>	(1,275,629)

The accompanying notes to the financial statements are an integral part of this financial statement.

**St. Francis Xavier University**  
**Development program (Note 8)**  
**Schedule 6 - Statement of fund receipts and disposition**  
Year ended March 31, 2019

	<b>2019</b>	2018
	<b>\$</b>	<b>\$</b>
Cash receipts	<b>17,749,158</b>	19,690,674
Allocated to:		
Endowments	<b>3,611,891</b>	9,340,757
Capital Func - Main gym floor & bleachers	<b>236,063</b>	177,759
- Bleacher/therapy room	<b>3,069,946</b>	-
- School of business	<b>401,404</b>	402,875
- Nursing renovation & SIM lab	<b>415,971</b>	-
- Mulronev institute	<b>5,845,466</b>	17,117,216
- Coady International Institute	<b>275</b>	275
Specific operating accounts	<b>4,260,163</b>	4,921,031
	<b>17,841,179</b>	31,959,913
Decrease in development program capital	<b>(92,021)</b>	(12,269,240)
Development program capital, beginning of year	<b>925,875</b>	13,195,114
Development program capital, end of year	<b>833,854</b>	925,874

The accompanying notes to the financial statements are an integral part of this financial statement.

**St. Francis Xavier University**  
**Schedule 7 - Interest expense**  
Year ended March 31, 2019

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	<b>2019</b>	2018
	<b>\$</b>	\$
Operating interest expense		
Interest and bank charges	<b>2,232,437</b>	1,291,090
Operating interest recoveries (expense)	<b>35,082</b>	(67,809)
Operating interest expense - net	<b>2,267,519</b>	1,223,281
Ancillary interest expense	<b>2,874,290</b>	3,130,269
Total interest expense	<b>5,141,809</b>	4,353,550

The accompanying notes to the financial statements are an integral part of this financial statement.

**ST. FRANCIS XAVIER UNIVERSITY**  
**Unaudited Actuals 2018-2019**

	ACTUAL FY 17/18	Budget FY 18/19	Actual FY 18/19	Compared to Budget FY 18/19	Compared to Previous Yr FY 17/18
<b>GOVERNMENT GRANTS</b>					
Provincial Grant - Operations	\$ 29,676,401	\$ 29,932,000	\$ 34,101,668	\$ 4,169,668	\$ 4,425,267
Provincial Grant - Nursing	2,400,000	2,400,000	2,400,000	-	-
Federal Grant - Indirect Research	718,705	719,000	752,772	33,772	34,067
	<u>\$ 32,795,106</u>	<u>\$ 33,051,000</u>	<u>\$ 37,254,440</u>	<u>\$ 4,203,440</u>	<u>\$ 4,459,334</u>
<b>TUITION &amp; FEES</b>					
Full-time Credit courses and NS Tuition Bursary	\$ 31,097,802	\$ 33,401,000	\$ 33,341,799	\$ (59,201)	\$ 2,243,997
Part-time Credit courses	3,484,722	3,200,000	3,785,323	585,323	300,601
Summer School & Intersession Credit courses	1,931,904	1,720,000	2,158,142	438,142	226,238
Continuing Ed & Training & Development	435,799	515,000	377,099	(137,901)	(58,700)
Information & Technology fee	1,621,366	1,658,000	1,690,085	32,085	68,719
Recreational Fee	200,622	211,000	213,041	2,041	12,419
Facilities Renewal Fee	786,502	803,000	817,780	14,780	31,278
Other fees	879,987	700,000	830,087	130,087	(49,900)
	<u>\$ 40,438,704</u>	<u>\$ 42,208,000</u>	<u>\$ 43,213,356</u>	<u>\$ 1,005,356</u>	<u>\$ 2,774,652</u>
<b>ENDOWMENT &amp; OTHER</b>					
Scholarship & Bursary Endowments	\$ 2,538,709	\$ 2,350,000	\$ 2,456,707	\$ 106,707	\$ (82,002)
Special Purpose Endowments	1,221,502	811,000	1,075,582	264,582	(145,920)
Awards & Bursary Donations	321,718	300,000	315,516	15,516	(6,202)
Athletic Donations, Gate and Endowments	704,577	573,000	631,071	58,071	(73,506)
Endowment funds for Advancement	262,827	600,000	661,180	61,180	398,353
Other	617,081	550,000	1,066,179	516,179	449,098
Annual Giving	313,746	285,000	219,666	(65,334)	(94,080)
	<u>\$ 5,980,160</u>	<u>\$ 5,469,000</u>	<u>\$ 6,425,901</u>	<u>\$ 956,901</u>	<u>\$ 445,741</u>
<b>TOTAL OPERATING REVENUE</b>	<u><b>\$ 79,213,970</b></u>	<u><b>\$ 80,728,000</b></u>	<u><b>\$ 86,893,697</b></u>	<u><b>\$ 6,165,697</b></u>	<u><b>\$ 7,679,727</b></u>
				7.64%	9.69%

**ST. FRANCIS XAVIER UNIVERSITY**  
**Unaudited Actuals 2018-2019**

	ACTUAL FY 17/18	Budget FY 18/19	Actual FY 18/19	Compared to Budget FY 18/19	Compared to Previous Yr FY 17/18
<b>ACADEMIC:</b>					
<b>INSTRUCTION &amp; NON-SPONSORED RESEARCH</b>					
Salaries - Instruction & Research	\$ 29,762,223	\$ 30,844,000	\$ 30,915,689	\$ 71,689	\$ 1,153,466
Salaries - Support & Other	5,208,547	5,490,000	5,517,174	27,174	308,627
Fringe benefits	4,944,261	5,420,000	5,401,045	(18,955)	456,784
Operational Supplies & expense	1,567,836	1,519,000	1,781,674	262,674	213,838
Travel	402,383	410,000	481,261	71,261	78,878
Chairs of Study	640,049	506,000	779,689	273,689	139,640
Recruitment	1,973,585	1,855,000	2,062,367	207,367	88,782
	<u>\$ 44,498,884</u>	<u>\$ 46,044,000</u>	<u>\$ 46,938,899</u>	<u>\$ 894,899</u>	<u>\$ 2,440,015</u>
<b>CONTINUING ED, TRAINING &amp; DEVELOPMENT</b>					
Salaries	\$ 194,986	\$ 207,000	\$ 189,135	\$ (17,865)	\$ (5,851)
Fringe Benefits	32,811	36,000	33,220	(2,780)	409
Outside services	42,531	61,000	33,770	(27,230)	(8,761)
Operational supplies & expenses	88,457	142,000	77,316	(64,684)	(11,141)
Travel	57,398	70,000	65,457	(4,543)	8,059
	<u>\$ 416,183</u>	<u>\$ 516,000</u>	<u>\$ 398,898</u>	<u>\$ (117,102)</u>	<u>\$ (17,285)</u>
<b>LIBRARY</b>					
Salaries	\$ 1,102,370	\$ 1,297,000	\$ 1,161,473	\$ (135,527)	\$ 59,103
Fringe benefits	203,851	230,000	212,324	(17,676)	8,473
Library Acquisitions	1,223,870	1,326,000	1,284,482	(41,518)	60,612
Operational Supplies & expense	30,180	40,000	34,644	(5,356)	4,464
Travel	1,397	5,000	1,553	(3,447)	156
	<u>\$ 2,561,668</u>	<u>\$ 2,898,000</u>	<u>\$ 2,694,476</u>	<u>\$ (203,524)</u>	<u>\$ 132,808</u>
Employee Future Benefits	(\$112,100)	\$ -	\$ (54,500)	\$ (54,500)	\$ 57,600
<b>TOTAL ACADEMIC</b>	<u>\$ 47,364,635</u>	<u>\$ 49,458,000</u>	<u>\$ 49,977,773</u>	<u>\$ 519,773</u>	<u>\$ 2,613,138</u>
				1.05%	5.52%



**ST. FRANCIS XAVIER UNIVERSITY**  
**Unaudited Actuals 2018-2019**

	ACTUAL FY 17/18	Budget FY 18/19	Actual FY 18/19	Compared to Budget FY 18/19	Compared to Previous Yr FY 17/18
<b>STUDENT SERVICES:</b>					
Administration (VP Office)	\$ 41,990	\$ 65,000	\$ 46,139	\$ (18,861)	\$ 4,149
Student Support Services	1,404,122	1,755,000	1,711,223	(43,777)	307,101
Athletics	2,407,866	2,417,000	2,557,650	140,650	149,784
Athletics Playoffs	256,746	210,000	377,193	167,193	120,447
Athletic Financial Awards	823,494	700,000	657,137	(42,863)	(166,357)
Welcome Week		175,000	227,930	52,930	227,930
Financial Aid Office	58,645	55,000	63,480	8,480	4,835
Transfer to Fit and Rec (Student Access)	143,000	143,000	143,000	-	-
Scholarships	3,531,316	3,450,000	4,020,299	570,299	488,983
<b>TOTAL STUDENT SERVICES</b>	<b>\$ 8,667,179</b>	<b>\$ 8,970,000</b>	<b>\$ 9,804,051</b>	<b>\$ 834,051</b>	<b>\$ 1,136,872</b>
				9.30%	13.12%
<b>ADVANCEMENT:</b>					
Vice President Advancement Office	\$ 379,550	\$ 384,000	\$ 367,097	\$ (16,903)	\$ (12,453)
Alumni	463,096	578,000	478,070	(99,930)	14,974
Communications	664,160	696,000	1,138,478	442,478	474,318
Development	787,097	863,000	831,150	(31,850)	44,053
Advancement Endowment Funded	262,827	600,000	661,180	61,180	398,353
Convocation	157,250	169,000	127,371	(41,629)	(29,879)
<b>TOTAL ADVANCEMENT</b>	<b>\$ 2,713,980</b>	<b>\$ 3,290,000</b>	<b>\$ 3,603,346</b>	<b>\$ 313,346</b>	<b>\$ 889,366</b>
				9.52%	32.77%

**ST. FRANCIS XAVIER UNIVERSITY**  
**Unaudited Actuals 2018-2019**

	ACTUAL FY 17/18	Budget FY 18/19	Actual FY 18/19	Compared to Budget FY 18/19	Compared to Previous Yr FY 17/18
<b>FACILITIES MANAGEMENT:</b>					
Administration	\$ 675,283	\$ 693,000	\$ 655,702	\$ (37,298)	\$ (19,581)
Mechanical and Electrical	1,411,463	1,386,000	1,351,720	(34,280)	(59,743)
Grounds & Transport	1,016,031	1,031,000	1,010,872	(20,128)	(5,159)
Buildings	737,385	1,030,000	721,098	(308,902)	(16,287)
Central Heating Plant	657,146	731,000	669,791	(61,209)	12,645
Aquatic Centre (under Keating/Oland line 18/19)	55,420	-	-	-	(55,420)
Safety & Security	1,157,289	1,089,000	1,180,490	91,490	23,201
Cleaning	3,880,096	3,724,000	3,576,745	(147,255)	(303,351)
Transfer to KMC	165,000	165,000	165,000	-	-
Pension Adjustment	82,687	91,000	(154,453)	(245,453)	(237,140)
Keating/Oland Facility Costs		1,122,000	1,007,894	(114,106)	1,007,894
Utilities	3,874,758	4,130,000	4,492,597	362,597	617,839
Energy Project	624,748	826,000	780,602	(45,398)	155,854
Repairs & Maintenance (Projects)	1,123,515	600,000	1,646,956	1,046,956	523,441
Furnishings & Equipment	33,002	45,000	14,822	(30,178)	(18,180)
FM Allocation of Charges to Ancillary	(4,916,032)	(6,713,000)	(6,505,883)	207,117	(1,589,851)
FM Allocation to Coady	(304,501)	(326,000)	(326,000)	-	(21,499)
FM Allocation to Capital		(400,000)	(400,000)	-	(400,000)
<b>TOTAL FACILITIES MANAGEMENT</b>	<b>\$ 10,273,290</b>	<b>\$ 9,224,000</b>	<b>\$ 9,887,953</b>	<b>\$ 663,953</b>	<b>\$ (385,337)</b>
				7.20%	-3.75%
<b>INFORMATION TECHNOLOGY:</b>					
Desktop Support	\$ 313,427	\$ 286,000	\$ 290,515	\$ 4,515	\$ (22,912)
Infrastructure	839,392	1,110,000	1,042,894	(67,106)	203,502
MIS	366,215	450,000	484,674	34,674	118,459
Audio Visual	247,762	417,000	336,947	(80,053)	89,185
IT Services	406,816	539,000	457,413	(81,587)	50,597
IT Administration	142,359	328,000	221,243	(106,757)	78,884
Transfer to Keating Millennium Centre	150,000	150,000	150,000	-	-
Transfer to Capital - Computer purchases	166,875	150,000	213,995	63,995	47,120
Tech Projects	781,637	497,000	873,218	376,218	91,581
<b>TOTAL INFORMATION TECHNOLOGY</b>	<b>\$ 3,414,483</b>	<b>\$ 3,927,000</b>	<b>\$ 4,070,899</b>	<b>\$ 143,899</b>	<b>\$ 656,416</b>
				3.66%	19.22%

**ST. FRANCIS XAVIER UNIVERSITY**  
**Unaudited Actuals 2018-2019**

	ACTUAL FY 17/18	Budget FY 18/19	Actual FY 18/19	Compared to Budget FY 18/19	Compared to Previous Yr FY 17/18
<b>ADMINISTRATION &amp; GENERAL:</b>					
Academic Vice President Office	\$ 419,226	\$ 444,000	\$ 447,395	\$ 3,395	\$ 28,169
President's Office	885,984	898,000	924,933	26,933	38,949
VP Finance Office	304,072	311,000	316,723	5,723	12,651
Finance Functions	1,485,307	1,555,000	1,564,931	9,931	79,624
Human Resources & Payroll	686,494	778,000	720,829	(57,171)	34,335
Risk Management	-	-	85,663	85,663	85,663
Post Office	74,727	93,000	79,962	(13,038)	5,235
Institutional Dues/Legal/Audit/Other	1,779,061	1,222,000	1,403,742	181,742	(375,319)
<b>TOTAL ADMINISTRATION &amp; GENERAL</b>	<b>\$ 5,634,871</b>	<b>\$ 5,301,000</b>	<b>\$ 5,544,178</b>	<b>\$ 243,178</b>	<b>\$ (90,693)</b>
				4.59%	-1.61%
<b>RESTRICTED &amp; NON-DISCRETIONARY</b>					
Bank Fees, Interest (Bank Line)	\$ 358,940	415,000	347,468	\$ (67,532)	\$ (11,472)
Debt Payments (*\$500K Cap Renew ends 17/18)	864,301	1,931,000	1,921,091	(9,909)	1,056,790
Insurance	332,862	287,000	305,183	18,183	(27,679)
Coady Institute (\$150K transfer plus costs)	454,501	476,000	326,000	(150,000)	(128,501)
Extension Dept.	-	-	-	-	-
Contingency	-	200,000	100,000	(100,000)	100,000
<b>TOTAL RESTRICTED/NON-DISCRETIONARY</b>	<b>\$ 2,010,604</b>	<b>\$ 3,309,000</b>	<b>\$ 2,999,742</b>	<b>\$ (309,258)</b>	<b>\$ 989,138</b>
				-9.35%	49.20%
<b>TOTAL EXPENDITURES</b>	<b>\$ 80,079,042</b>	<b>\$ 83,479,000</b>	<b>\$ 85,887,942</b>	<b>\$ 2,408,942</b>	<b>\$ 5,808,900</b>
				2.89%	7.25%
<b>NET OPERATING SURPLUS (DEFICIT)</b>	<b>\$ (865,072)</b>	<b>\$ (2,751,000)</b>	<b>\$ 1,005,755</b>	<b>\$ 3,756,755</b>	<b>\$ 1,870,827</b>
<b>ANCILLARY SURPLUS (DEFICIT)</b>	<b>\$ (1,275,629)</b>	<b>\$ (457,000)</b>	<b>\$ (567,142)</b>	<b>\$ (110,142)</b>	<b>\$ 708,487</b>
<b>CONSOLIDATED SURPLUS (DEFICIT)</b>	<b>\$ (2,140,701)</b>	<b>\$ (3,208,000)</b>	<b>\$ 438,613</b>	<b>\$ 3,646,613</b>	<b>\$ 2,579,314</b>

**ST. FRANCIS XAVIER UNIVERSITY**  
**Unaudited Actuals 2018-2019**

<b>ANCILLARY ENTERPRISES</b>	<b>ACTUAL FY 17/18</b>	<b>Budget FY 18/19</b>	<b>Actual FY 18/19</b>	<b>Compared to Budget FY 18/19</b>	<b>Compared to Previous Yr FY 17/18</b>
<b>REVENUE</b>					
Residence Fees	\$ 12,101,137	\$ 12,455,000	\$ 12,259,712	\$ (195,288)	\$ 158,575
Food Service	9,344,540	9,783,000	9,699,761	(83,239)	355,221
Campus Store	2,591,144	2,735,000	2,376,120	(358,880)	(215,024)
Keating Centre	643,408	725,000	641,935	(83,065)	(1,473)
Fitness and Recreation	595,353	550,000	660,422	110,422	65,069
Conference Services	1,371,965	1,942,000	2,081,607	139,607	709,642
Other Ancillary Services	415,032	413,000	496,916	83,916	81,884
<b>TOTAL REVENUE</b>	<b>\$ 27,062,579</b>	<b>\$ 28,603,000</b>	<b>\$ 28,216,473</b>	<b>\$ (386,527)</b>	<b>\$ 1,153,894</b>
<b>EXPENDITURES</b>					
Residence Expenses	1,392,948	\$1,849,000	\$2,020,419	\$ 171,419	\$ 627,471
Residence Debt Expenses	7,307,618	6,165,000	6,152,999	(12,001)	(1,154,619)
Food Service Expenses	8,396,742	8,161,000	8,215,264	54,264	(181,478)
Campus Store Expenses	2,462,955	2,519,000	2,294,222	(224,778)	(168,733)
Keating Centre	1,186,680	281,000	251,835	(29,165)	(934,845)
Fitness and Recreation	509,736	552,000	534,112	(17,888)	24,376
Conference Services	1,182,590	1,730,000	1,676,490	(53,510)	493,900
Other Ancillary Services (Bus, Liquor Services)	521,988	528,000	573,626	45,626	51,638
Director of Ancillary Office	284,818	358,000	337,771	(20,229)	52,953
Allocation of FM Costs	4,916,032	6,713,000	6,505,882	(207,118)	1,589,850
Allocation of Insurance	176,101	204,000	220,995	16,995	44,894
<b>TOTAL EXPENDITURES</b>	<b>\$ 28,338,208</b>	<b>\$ 29,060,000</b>	<b>\$ 28,783,615</b>	<b>\$ (276,385)</b>	<b>\$ 445,407</b>
<b>SURPLUS (DEFICIT)</b>	<b>\$ (1,275,629)</b>	<b>\$ (457,000)</b>	<b>\$ (567,142)</b>	<b>\$ (110,142)</b>	<b>\$ 708,487</b>
Principal Portion of Debt Payments	\$ 5,043,434	\$ 3,363,549	\$ 3,363,549	\$ -	\$ (1,679,885)